



PERTSHIRE RUGBY

Role Description

- ROLE:** BUSINESS DEVELOPMENT MANAGER
- SALARY:** Competitive and to be discussed depending on skills & experience.
- WORK PATTERN:** Flexible working hours including occasional weekends/evenings.

POSITION OVERVIEW

Perthshire Rugby are in the first stages of an exciting new phase of club redevelopment and as such, seek to employ a suitably experienced Business Development Manager to help guide the work, and secure the funds needed for the club to grow. Working for the leadership team this role will facilitate grant fundraising of ongoing operational costs as well as new strategic capital investment projects. The position requires a dynamic, driven, and enthusiastic person who can compellingly communicate the clubs vision ethos and values to multiple stakeholders.

KEY SKILLS

Organisation / Innovative / Proactive / Approachable / Driven / Excellent written & verbal communication skills.

KEY REQUIREMENTS

- To work with the management committee to deliver funding for capital investment projects in line with the club's strategic plan.
- To work with the management committee to deliver funding for annual operating costs.
- To advise on grant opportunities and sources of fundraising for the Club.
- To seek out and generate potential sources of funding such as grant-making trusts, sports' governing bodies, community funds & business community engagement programmes.
- To actively engage with key stakeholders and represent the Club's ambition, mission, and core values.
- To successfully convert grant opportunities and obtain feedback/key learnings.
- To create and deliver a report against an annual programme of prioritised activities.
- To create new fundraising initiatives and oversee their implementation and delivery.
- To provide monthly progress reports to the management committee.

A professional fundraiser would be considered for this position with the ideal candidate demonstrating an extensive experience of previous successful funding applications and projects. A current clean driving licence with their own transport is preferable for this role.

If you feel that you are the candidate for this role, please submit your CV and covering letter outlining your qualifications and demonstrating how your experience and skills match the job requirements by email to admin@perthshire-rfc.co.uk

The closing date for applications is set for 12pm on Monday 20th March 2023 with interviews anticipated to take place shortly after this date.



Perthshire Rugby, Gannochy Sports Pavilion, North Inch, Perth, PH1 5HS
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